

REP: TEL# 703 528 7800 FAX# 703 528 7880  
CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM REP  
SEP19/12 15.08  
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REP. # \_\_\_\_\_ OFF. # 6556 SALESMAN # \_\_\_\_\_

BUYER NAME MARIANNE CAMPBELL

SALES PRSN WA- JOE KNAUER

	CLASS: NATL.	LOCAL	REGIONAL
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ICE)

[illegible]

CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_ DATE DELIVERED 10-00

STA:

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
FRIENDS OF CONNIE MACK

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
:LINE#	:	:	:	:	:	:	DATE	DATE	/WK	INVT	:	:SPTS:
AGENCY ADVERTISER CODE = AGENCY PRODUCT CODE = AGENCY EST# = 484												
2	S		1100A-1200N	30		\$625.00	9/19	9/19	0		WED	0
PROGRAM : VIEW												
11	A		600A-700A	30		\$1,500.00	9/21	9/21	1		FRI	1
PROGRAM : NEWS												
ORD COM1 : WE CAN OFFER												
THIS IS A MAKE-GOOD FOR SEP19 ON LINE-2 FOR 1 SPOT/WK												
THIS IS A MAKE-GOOD FOR SEP23 ON LINE-10 FOR 1 SPOT/WK												

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:	LINE#	:	:	:	:	:	DATE	DATE	:	:	:	:

12	A		500A-600A	30		\$275.00	9/22	9/22	1		SAT	1
PROGRAM : NEWS												
ORD COM1: WE CAN OFFER												
PART OF A MAKEGOOD MADE UP OF LINES 11-12												
10	S		600P-630P	30		\$1,150.00	9/23	9/23	0		SUN	0

PROGRAM : NEWS

STATION MAKEGOOD OFFERS:

M1 OK'D BUY#2 MISSED:WED/1100A-1200N SEP19 30S \$625.00 (SEP19/12)

BUY#10 SUN/600P-630P SEP23 30S \$1,150.00

OFFER:FRI/600A-700A SEP21 30S \$1,500.00 PLS ADVISE.

& SAT/500A-600A SEP22 30S \$275.00

CMT:WE CAN OFFER

SEP/12 15200.00 CONTRACT TOTAL 15200.00

TOTAL SPOTS 11

MARKET TOTALS \$26,785 WFTV 57% WKMG 9% WESH 28% WOFL 6% WKCF 0% WRBW 0% CABL 0%

WOPX 0% WRDQ 0% EFTV 0%

SVC- NSI

DEMOS- RA35+\*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE